



11-12th November, 2015 Istanbul Turkey

DAY ONE- 11th November, Wednesday



Plenary session shared with:

08:55 Welcome address from The Energy Exchange

09:00 Chairman's opening remarks

TURKEY AND BLACK SEA REGION STANDING AT AN ENERGY CROSSROADS

09:10 Welcome Address from the Ministry of Energy of Turkey: The strategic geographical position of Turkey between the producer and consumer countries

09:25 Keynote Address Turkey's Central Role for Energy Trading and Its Contributions for Eurasian Energy Security
Aytaç Eren, Chairman, **Petform**

09:55 TurkStream - a key pipeline for Turkey and south-east Europe
Senior Representative, Turk Stream

10:20 Keynote Panel Discussion: The Black Sea providing Turkey with a new energy future

- Can the Black Sea fulfil Turkey's ambitions of greater energy autonomy?
- Analysing the success to date of Turkey's first domestic seismic vessel
- Strategies for developing offshore infrastructure
- The Black Sea's role in ensuring security of supply for Europe
- Exploring the prospects for Turk Stream
- Turkey and Russia – an obvious partnership?



11:00 Morning refreshments and networking shared with

UNLOCKING THE BLACK SEA'S HYDROCARBON POTENTIAL

11:30 Keynote address The Black Sea on the road to fulfilling its commercial potential

- Black Sea offshore production – is 2016 the year for the Black Sea to become an energy hub?
- Strategies to circumvent the cheaper price of oil
- Selling to a domestic market vs. selling to an international market
- How can operators secure a strong commercial future for the Black Sea?



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12:00 Keynote Panel Discussion: Shaping the future of the Black Sea: A review of the different challenges facing the Black Sea and how overcome to overcome them to

- The effect of the lower price of oil on exploration activity in the Black Sea
- Understanding the reserve potential of the Black Sea to increase the success rates of E&P projects
- Ascertaining how to overcome the challenges of deep sea operations
- Accessing strategies to develop and infrastructure in the Black Sea.
- How can we attract contractors to the Black Sea?

A panel comprised of operators, independent experts and consults will briefly discuss each of these issues with a ten minute Q&A session. At the end of the discussion the delegates will be asked to vote on what they feel is the most important challenge to be tackled in the Black Sea.

CREATING AN ACTION PLAN FOR EACH BLACK SEA LITTORAL COUNTRY

12:40 Panel Discussion: How can operators, governments and service providers work together to fulfil the region's potential?

- 5 minute regulation overview of each country
- Evaluating Turkey's ambitions and potential in the Black Sea developments
- Establishing how Romanian operators can navigate the regulatory environment of each country
- Assessing how to create fruitful tendering rounds in Bulgaria
- Understanding the Ukraine's plans for the Black Sea
- Identifying the critical success factors for each country in order for them to develop their upstream activity in the Black Sea

A panel comprised of regulatory bodies, operators and industry experts will discuss each country's individual positions in the Black Sea, 10 minutes will be provided for delegates to ask questions and clarify their understanding on how each country can move forward.



13:10 Networking Lunch shared with

14:40 Country Brainstorms: Each Group will be led by an industry expert who introduce the topic and prompt informal discussion from attendees to come up with an action plan on how to further operations in the Black Sea. The group leader will take notes which will be distributed after the conference. The sessions will be on the following topics:

- Bulgaria
- Turkey
- Romania
- Ukraine

15:40 Speed Networking

16:10: Afternoon refreshments shared with





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SPECIALISED TECHNOLOGY IN THE BLACK SEA

16:40: Technology Roundtables

The major focus of the roundtables is to discuss each individual technological challenge that affects the different stages of Black Sea upstream activity in self-selected groups of 25-30 people. At the end of the discussion the head of each table will present the key success factors that each technology needs in order to develop the Black Sea.

The key technological challenges of the Black Sea:

- 1. Seismic Data Acquisition**
- 2. Deep water technology**
- 3. Adapting drilling rigs for the Bosphorus Bridge**

17:40 Short conclusions presented by roundtable chairs identifying the key success factors for each country

17:45 Chairman's closing remarks

17:50 Welcome Drinks shared with





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DAY TWO – 12 November, Thursday

09:05 Chairman's opening remarks

ESTABLISHING RESERVE POTENTIAL

09:10 Gauging reserve potential of the Black Sea through 3D seismic data and converting this into commercial discovery

- Understanding recent 3D seismic studies
- The factors holding back further studies
- What more needs to be understood in order to move forward and convert potential reserves into commercial discovery

09:40 Case Studies: Reviewing the current exploration activity in the Black Sea through the blocks where it is being carried out in order to understand the overall potential of the Black Sea Region

- Neptune Block: Romania
- Licence 3920: Turkey

10:10: Technology Showcase

A showcase of the latest in seismic acquisition technologies to provide the most accurate subsurface imagery.

Each technology provider will have 15 minutes to pitch their technology, followed by an audience vote and winner presentation.

Think your tech could be the winner? Contact Michael on m.thorburn@theenergyexchange.co.uk to take part



10:50: Morning refreshment and networking shared with

DIGGING INTO DEEP WATER TECHNOLOGY

11:20: Case Studies: Examination of deep sea operations in order to identify the key success factors and lessons learned and how this can be applied to the Black Sea

- North Sea
- Caspian Sea

11:50: Panel Discussion: Understanding the current deep water technologies available to create new wells in the Black Sea.

An exclusive panel of EPCs will be invited to discuss their current available deep water technologies and their relevance to needs of operators in the Black Sea covering how they will be cost effective for Black Sea Operators.

After some discussion delegates there will be a fifteen minute Q&A during which time delegates will have the chance to hear each EPCs take on their deep water technology needs.



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13:00: Networking Lunch shared with

THE NEXT PHASE: PLANNING POST EXPLORATION IN THE BLACK SEA

14:00: Strategies and solutions to facilitate the expansion of the Black Sea's infrastructure

- Understanding the current infrastructure of the Black Sea and the opportunity this present operators
- The importance of geopolitical cooperation in creating an effective infrastructure
- How to overcome technical and logistical challenges

14:30: World Café roundtable:

Theme I: Analysing the pros and cons of selling to a domestic market to circumvent the lower price of oil

Theme II: Reviewing the difficulties of subsea operations in offshore production

CREATING FRUITFUL PARTNERSHIPS IN THE BLACK SEA

15:30: World Café Roundtable

Theme I: Promoting further 3D seismic studies in the Black Sea

Theme II: Creating win-win partnerships between IOCs and NOCs

16:30 Chairman's closing remarks

16:50: End of conference