The premier event dedicated to Turkey energy and renewable energy professionals

## 7th Annual

## **Turkey Energy Forum**

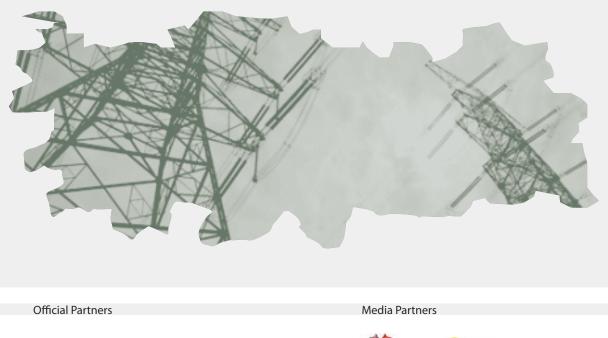
## Where does the potential lie?

13-14 October 2015 Istanbul, Turkey Conference & Sponsors' Exhibition

Meet leading energy developers, financiers & investors in one place and gain leverage in what promises to be the most exciting marketplace in the coming years!

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Organizer









## EVENT INFORMATION



## **Event Overview:** Where potentail lies?

#### EEL Events is delighted to welcome you to the 7th Annual Turkey Energy Forum to be held on 13-14 October 2015 in Istanbul!

Our 7th Annual Turkey Energy Forum will provide a platform for industry experts to come together to discuss and debate the key issues facing the generation and transmission of energy in Turkey from major sources offering most potential, including coal, gas, nuclear, hydro, wind and solar energy.

The Forum will be a hub for leading representatives from incumbent and international utilities, energy developers, banks and financiers, technology providers and other industry stakeholders, to examine most pressing issues related to: energy security, storage facilities, financing opportunities and new ideas about how to improve the Turkish energy market.

Don't delay and register your interest today to find out about what opportunities to expect and what challenges lying ahead for energy investments in Turkey.



## **Programme Highlights**

- What challenges exist for the development and execution of energy project in Turkey?
- Update on existing routes progress: TAP, TANAP, Turkish Stream
- Identifying key legal risks in RES projects and possible ways to mitigate these
- Security of energy supply
- How can the energy and renewable projects get credits from banks and financial institutions?
- What are the opportunities for solar and wind market?
- Dispute Resolution
- Energy efficiency programmes
- Investments in power generation capacity

## **Confirmed Speakers Include**



MURAT LECOMPTE Director



RP



KANAT EMIROGLU Chairman Global Energy (GIH)



DR. SIRRI UYANIK Board Member/General Manager ISKEN



SUREYYA YUCEL OZDEN Chairman, Energy Business Council, DEIK



CEO Limak Energy

**BIROL ERGUVEN** 



FILIZ KATMAN **Executive Board President** EPPAM





MARCEL DESAI CEO EnBW





ALPAY ÜNAL President TOBB





MUZAFFER BASARAN General Manager World Energy Council



ARIF AKTURK Managing Director Naturgaz AS



LELAND RICE Managing Editor The Business Year

**REGISTER NOW AT:** delegate@eelevents.co.uk

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+44 207 275 8020



## REASONS NOT TO MISS THIS YEARS' TURKEY Energy forum!!

## Meet industry leaders and experts:

Join up to **100 TOP RANKING EXPERTS** defining the future of energy market in Southeast Europe! Past delegates include:

#### Stay ahead of others: Hear from 40+ industry cutting edge speakers

#### Pehate and challenge:

Our interactive panel discussions and Q&A sessions give you a chance to provide your point of view and ask important questions on

hot market topics

## Gain new insight into emerging markets Hear about the industry's most significant investment

Hear about the industry's most significant Investment opportunities

#### ACCOMMODATION

**5\* Elite World Istanbul Taksim** is looking forward to welcoming you in the period of 13-14 October 2015. The venue is ideally located at the meeting point of the city in Taksim and are very close to the business, shopping, convention, congress, culture and entertainment centers.



Events participants can take advantage of of the limited number of discounted accommodation rates. To view full details, please visit: htp://www.eelevents.co.uk/turkey-energy-forum-2015/venue.html

#### Intersted in becoming a speaker?

Are you interested in presenting the results of a recent project, investment deal policy review or industrial programme, or maybe simply to promote your organisation's position and expertise in the market?

Whatever your reason for speaking, we may be able to offer you a platform to address our audience. Contact:

Agnieszka Pawlowska Head of Events aga.pawlowska@eelevents.co.uk +44 (0) 207 275 8020

#### 2014 participants included:

2M Enerji, Aban Air Cooler, AF Consult, Agulhas-Solar, Alarko, Allianz Global Investors, APlus Enerji, BA Energy Oil Trade, Baspinar & Partners Law, Bezen & Partners, Bosch, BOTAS, British Embassy Ankara, CSUN-solar, DANISH TRADE COMMI-SSION, DEIK, Delta Rubis, DenizBank, DZ Bank, EBRD, Element Energy, EAGE, EMIS Security, EMS, ENDA Enerji Holding AS, Enpro Inc, EPPAM, ET Solar, Euler Hermes, Eurosolar Turkey, Fina Enerji Holding A.Ş., Firat&Izgi, GAMA Enerji, Garanti Bank, Gas Strategies, GDF Energy Trandig, GE, Geo-Strategic Commodities Consulting, Gide Lovrette Nouel, Government, Hamitabat Elektrik, IBS Research & Consultancy, IFC, İskenderun Enerji, KfW IPEX Bank, Kienbaum, Li-Der, Limak Energy, Marquard & Bahls AG, MEL Solar Energy Corp, METKA S.A., ,Mitsubishi Hitachi Power Systems, Naturgaz AS, Nordex Enerji, Ortadogu Group Construction, Oti Holding, Parsons Brinckerhoff and Nuvia Alliance, Petform, Powel, Pronet, Proparco, PwC, Republic of Turkey Ministry of Energy and Natural Resources, RES Mediterranean, S2Simigroup, Sebat Proje, Siemens AS, Siva Mont, STFA Insaat A.S., Stucky, TEIAS, The Business Year, TREUNIDAS MÜHENDISLIK VE INSAAT A.Ş, Turang Transit, Turcas, Turkish Treasury, Turseff, Ucyel Enerji, UK Export Finance, UniCredit, "World Energy Council, Yamata Yatirim A.S., Yapi Kredi, Yildirim Energy Investments, Zorlu Energy, Zouk Capital LL







#### 08:30 Registration for Day 1

#### 09:00 Chairman's Introductory Remarks

09:10 Ministerial Address: Present and Future Energy Sector Developments in Turkey

- Government's strategic objectives and guarantees on power projects
- Progress on renewable energy sources and incentives to promote the use of RES

Republic of Turkey Ministry of Energy and Natural Resources - tbc

#### TURKEY ENERGY MARKET - TRANSFORMING A VISION INTO A REALITY

09:30 Highlighting the key regulatory changes over the last 12 months

Has this facilitated progression of the market; what more needs to be done?

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ALI OZAN KARADUMAN, Senior Associate, Gün + Partners

09:50 Moving towards a clean energy mix - opportunities for Turkey ALPAY ÜNAL, President, TOBB - tbc

How to create a policy environment which

encourages high-risk investments?

10:10 The role of nuclear power in Turkey's energy mix Akkuyu NGS, ROSATOM - invited

- 10:30 Panel Discussion: SETTINNG STRATEGIC OBJECTIVES AND SHAPING INVESTMENT NEEDS FOR TURKEY ENERGY SECTOR
  - Optimal energy mix in Turkey; its components and its future developments
  - What is the real priority of Turkish energy sector: security, efficiency or environment protection?
  - Turkey in the middle of the European energy game turning challenges into economic opportunities. Does the current situation effect the progress of energy developments?
  - Challenges facing the sector's investments in providing energy and plans to overcome these - what steps need to be taken?
  - Investment needs vs funding availability have domestic investors and financial institutions reached their financial limit to meet the demand for energy projects? How should Turkey ensure long-term & sustainable financing?
  - Foreign investors confidence what kind of guarantees can investors expect?

Moderator: SUREYYA YUCEL OZDEN, Chairman, Energy Business Council, DEIK Panellists: DR. SIRRI UYANIK, Board Member/General Manager, ISKEN MARTIN EWALD, Head of Strategy, Allianz Global Investors FILIZ KATMAN, Executive Board President, EPPAM

#### 11:10 Networking Coffee Break

#### GAS MARKET



11:40 Keynote presentatioon by: MURAT LECOMPTE, Director, BP "Shah Deniz 2 investment and the Southern Gas Corridor

#### 12:00 Panel Discussion: GAS IN TURKISH ECONOMY

- The big picture: geopolitics, demand and supply of oil and gas, European energy security
- Capacity constraints and investment needs of natural gas system in Turkey - what if these are not realised? (LNG terminals, underground storage, interconnectors, transmission and distribution grids etc)
- How will the Turkish gas market develop over the next 10 years?
- Update on existing pipeline routes progress and what other potential projects can we see in the future?
- Eastern Mediterranean natural gas opportunities vs challenges
- Liberalizing Turkey's gas market update on Natural Gas Market Law
- Financing and investing energy projects

#### Moderator: LELAND RICE, Managing Editor, The Business Year Panellists: MURAT LECOMPTE. Director. BP

KANAT EMIROGLU, Chairman, Global Energy (GIH) ARIF AKTURK, Managing Director, Naturgaz AS Republic of Turkey Ministry of Energy and Natural Resources - invited

12:50 Networking Lunch Break

#### INVESTMENT CHALLENGES IN RENEWABLE ENERGY

- 13:50 Developing and building feasible renewable energy projects MARCEL DESAI. CEO. Borusan/EnBW
- 14:10 Tapping in to hydropower: Opportunities for HPP projects in Turkey

#### 14:30 Panel Discussion: DEVELOPING RENEWABLE ENERGY PROJECTS: WHAT DO INVESTORS WANT?

- Insight into the growing renewable energy markets: where are the opportunities?
- Financing mechanisms available for renewable energy projects and which are
- the most suitable for which investments?
- Non traditional tools to finance clean energy investments
- How do investors view today's regulatory and legislative environment?
- Specific risks related to financing renewable projects in Turkey : - what risks are investors not willing to take?
- Incentives needed to attract investment to renewable energy

#### Panellists: DARIO DILUCIA LA PERNA, Chief Engineer, TurSEFF WINDFRED NAU, Director, DEG Invest MARTIN EWALD, Head of Strategy, Allianz Global Investors MARCEL DESAI, CEO, Borusan/EnBW

15:10 Networking Coffee Break

SPECIAL SESSION
SOLAR ENERGY PROGRESS: INITIATIVES AND DEVELOPMENT
SOLAR ENERGY PROGRESS. INTRATIVES AND DEVELOP MENT

15:40 Opportunities for solar projects in Turkey Avaibale for a sponsor

16:00 Panel Discussion: HOW CAN SOLAR PROJECTS BE SUCCESSFULLY IMPLEMENTED IN A CHALLENGING ENVIRONMENT?

- Solar energy potential vs actual installation in Turkey
- Regulatory and legal conditions including licensing process & uncertainty regarding so-called "unlicensed" projects
- Inconsistency between feed-in tariff duration and financing duration
- Technical capacity to accommodate a larger volume of solar power into the grid network
- Which conditions attract investors and what prevents them from expanding investments?

16:30 When things go wrong - Recent Innovations in Energy Industry Arbitration

- Particularities of Case Management in Energy Sector
- Recent Developments in Turkish Arbitration Law and Environment
- . Global Trends, Preferences and Innovations in Global Energy Arbitration

#### 17:10 Chairman Closing Remarks

## 17:30 Evening Drink Reception

#### 18:30 End of the Day 1

Join us for the networking drinks to round off the day. The Evening Reception Host



position is available so take advantage of this friendly atmosphere at this informal part of the conference to impact influential participants. It is a great way for your company to be remembered for a very long time.



## WORKING AGENDA - Day 2



#### 08:30 Registration for Day 2

#### 09:00 Chairman's Introductory Remarks

#### NON-RENEWABLE ENERGY DEVELOPMENTS: FINANCING - INVESTMENT - CONSTRUCTION

09:10 Bankability of non-renewable energy investments in Turkey - private sector perspective

09:30 Panel Discussion: FUNDING AND INVESTING IN NON-RENEWABLE ENERGY PROJECTS

- Financing options for Turkey non-renewable energy projects
- Critical issues in financing and managing risks for large scale projects
- Key bankability requirements for energy projects in Turkey how can projects
   be made more attractive?
- Typical issues that make projects fail review of past experience
- What existing barriers are there for power companies to implement their investment plans?
- How to get a good ROI for energy projects?
- What is the appetite of local banks in financing power project? What is the availability of funds?

Panellists: ISABELLE DEMIR, Investment Director, MENA Infrastructure Fund

10:10 Networking Coffee Break

#### ELECTRICITY SYSTEM AND INFRASTRUCTURE

10:40 Electricity generation in Turkey - status quo and future outlook ARMANC EKINCI, Director for Strategy and Business Development, EnergiSA

11:00 Investments in power generation capacity - New power plants and efficiency improvement at existing plants BIROL ERGUVEN, CEO, Limak Energy

11:20 Improving integration of renewable energy sources into power grids

11:40 The Landscape of Turkish market: transformation from utility into distributed power and the disruptive forces that drive this process. Statkraft - speaker tbc 12:00 Opportunities for energy trading in Turkey

#### 12:20 Panel Discussion: POWERING UP THE ENERGY SECTOR, ENERGY TRADING

- Requirements for infrastructure and generation projects to face the increase of consumption - where to find the capital to build grids ?
- · Modernising & maintaining ageing energy infrastructure the role of private sector
- · Update on EPIAS performance have power producers' expectations been met?
- What's next in the pipeline for market liberalization for Turkey?
- Liberal pricing system in Turkey myth or coming reality?
  Opportunities for energy tranding in Turkey

13:00 Energy Efficiency - the greatest untapped energy resourch EMRAH DURUSUT, Principal Consultant, Element Energy

13:20 Chairman Closing Remarks

13:30 Networking Lunch Break

14:40 The end of the conference

#### BOOK TODAY TO ENSURE YOUR PLACE

Register your seat on the conference and take advantage of the discounted rates available for limited time only.

Please contact:

Keval Bhimjiani Business Development Executive Keval Bhimjiani@eelevents.co.uk +44 (0) 207 275 8063

#### Delegate Opportunities

Following on from the well deserved success of the 2014 edition with over 150 participants attending, book your place now to be a part of this event:

1. Register online: www.eelevents.co.uk 2. Email: delegate@eelevents.co.uk

3. Call us + 44 (0) 207 275 8020

#### Book now to avoid disappointment

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## **SPONSORSHIP & EXHIBITION OPPORTUNITIES**

The 7th Turkey Energy Forum- Turkey's leading event for Energy infrastructure projects - provides an unparalleled opportunity to promote your business to 100+ financiers and project developers, a large percentage of whom are CEO/MD/Partner-level.

Over past years, Turkey Energy Forum has become widely regarded as the "must attend" event for the decision makers of the energy and renewable energy sector.

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To inquire about existing sponsorship opportunities and customized package, please contact:

Keval Bhimjiani, Business Development Executive Tel: +44 207 275 8063 Email: Keval Bhimjiani@eelevents.co.uk

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## 7th Annual Turkey Energy Forum

13-14 October 2015, Istanbul